

# BOARD OF DIRECTORS' REPORT FOR YEAR 2024

## Introduction

The Board of Directors of Damaan Islamic Insurance Company “Beema” is pleased to present its report for the fiscal year ended 31 December 2024. This report provides a detailed narrative of the Company’s performance, strategic milestones, and commitment to sustainable growth along with the governance activities undertaken during the year, amid the challenges facing the insurance industry.

## Performance Overview

Beema continued to demonstrate resilience and adaptability in a dynamic operating environment, achieving remarkable progress across multiple dimensions of its business. The Company’s different insurance departments have excelled in acquiring significant clients across the GCC region. This success underscores Beema’s ability to execute its growth strategy effectively and reinforces its leadership position in the market.

In line with its commitment to excellence, Beema recorded substantial revenue growth and profitability, driven by strategic underwriting arrangements and the acquisition of both corporate and retail clients. Total gross written contributions for the year reached approximately QAR 511 million, reflecting a growth of 27% over FY2023. Shareholders' net profit amounted to QAR 85 million, an increase of 20% compared to the prior year. Beema has taken significant strategic steps to enhance its investment portfolio, resulting in an increase in the net investment income for shareholders and policyholders, reaching over QAR 37 million. These achievements are a testament to Beema’s unwavering commitment to deliver consistent value to its shareholders and stakeholders.

Beema has also maintained a financial strength rating of “A-” from the global credit rating agency “AM Best” with a “Stable” outlook, as well as an insurance financial strength rating of “A3” with a “Stable” outlook from “Moody’s” in 2024. Owing that to Beema's effective risk management strategies and approach to maintain financial solvency, which reached a solvency ratio of 365% by end of 2024, more than double the solvency ratio requirement set by Qatar Central Bank.

## Strategic Achievements

Beema embraced digitalization as a cornerstone of its strategy, implementing initiatives aimed at enhancing customer experiences and operational efficiencies. Key developments included the launch of a new B2C online portal, a mobile application for streamlined customer engagement, and an enhanced auction platform for salvaged motor vehicles. Integration with advanced payment gateways further facilitated seamless transactions.

The company has also continued to develop insurance services, enhancing the performance of electronic claims, financial, and legal transactions, while constantly striving to offer innovative insurance solutions that meet customer needs at competitive prices with high quality.

The company has demonstrated its commitment to social responsibility in several areas, including its contributions to charitable causes under Social and Sports Development Fund, a significant increase in the Qatarization rate within the company compared to the previous year, and its support for educational scholarships, reaffirming its dedication to nurturing national talent and investing in building a bright future for the country.

## **Corporate Governance**

The Board of Directors is committed to upholding the highest standards of governance, guiding the company's overall strategy, and monitoring the Company's performance throughout the year. Committees under the Board's oversight, such as Audit and Risk, played a pivotal role ensuring robust governance practices by developing governance and compliance codes, as well as enhancing specialized training programs for both employees and board members.

Beema has also committed to apply the governance principles outlined in the Corporate Governance Code for companies and legal entities listed in the main market, issued by the Qatar Financial Markets Authority, as well as the Insurance Companies Governance Code issued by the Qatar Central Bank. The annual governance report for 2024, which outlines the Company's compliance with these principles, will be presented to the General Assembly for approval. A copy of the report is attached to this document.

## **Future Outlook**

Looking ahead to 2025, Beema remains focused on innovation, market expansion, and maintaining strong governance frameworks. It continues to prioritize digital transformation, improving policy issuance systems and electronically processing claims to deliver innovative and efficient insurance services. As part of its long-term strategy, Beema is committed to expand its presence in strategic markets, fostering innovation, and aligning its five-year strategy with Qatar's National Vision 2030 enhancing its efforts by developing customer-services to ensure sustainable growth and leadership in the Islamic insurance sector. Beema is focused on continuously developing policies and procedures with a focus on compliance, anti-money laundering frameworks, and countering the financing of terrorism.

## **Recommendations**

In light of the year's strong performance and positive results achieved, the Board of Directors, in coordination with the Shari'a Supervisory Board, recommends distribution of 7% of the surplus to policyholders who did not register claims in 2024, distribution of a 20% dividend to shareholders, equivalent to QAR 0.20 per share totaling QAR 40 million. These recommendations will be submitted to the General Assembly for approval.

## **Conclusion**

The accomplishments of 2024 reflect Beema's steadfast dedication to providing value to its policyholders, shareholders, and the community. The Board extends its highest gratitude and appreciation to His Highness Sheikh Tamim bin Hamad Al Thani, the Amir of the State of Qatar and His Excellency the Prime Minister for their continued support. We also express our sincere thanks to the Ministry of Commerce and Industry, Qatar Central Bank, Qatar Financial Markets Authority, Qatar Stock Exchange, and EDAA "QCSDC" for their cooperation and to the Shari'aa Supervisory Board for their valuable guidance. We also thank our esteemed shareholders, and valued policyholders for their continuous trust and support, and the dedicated management and employees of Beema for their tireless efforts.

## **On behalf of the Board of Directors:**

**Sheikh Jassim Bin Hamad Bin Jassim Bin Jabr Al Thani**

Chairman of the Board